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## SENATE COMMITTEE ON EDUCATION

Senator Carol Liu, Chair

2015 - 2016 Regular

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**Bill No:** SB 959  
**Author:** Lara  
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**Urgency:** No  
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**Fiscal:** Yes

**Subject:** University of California: contracts: bidding

### SUMMARY

This bill modifies the requirements for qualifying as a lowest responsible bidder or best value awardee for contracts for specified types of service contracts at the University of California (UC) by requiring a bidder to certify in writing that its employees are compensated at a level that does not undercut, by more than 5 percent, the average per-employee value of total compensation for UC employees who perform comparable work, as specified, and beginning January 1, 2018, makes these provisions applicable to any renewal or extension of an existing contract for goods, materials and services involving an expenditure of \$100,000 or more annually.

### BACKGROUND

Existing law outlines the requirements and procedures for competitive bidding at the University of California. Existing law outlines requirements and procedures, specifically for the acquisition of materials, goods and services.  
(Public Contract Code § 10500, et seq.)

Existing law requires the UC to let any contract involving an expenditure of \$100,000 or more annually for goods and materials, or for services to be performed (other than personal or professional services) to the lowest responsible bidder. (PCC § 10507.7)

Existing law authorizes the UC, when it determines that it can expect long-term savings, as specified, to select the lowest responsible bidder on the basis of the best value to the university. (PCC §10507.8)

Existing law declares the intent of the Legislature to facilitate the participation of small businesses, particularly small disadvantaged or minority business enterprises, women business enterprises and disabled veteran business enterprises in business contracting with the UC. (PCC § 10500.5)

**ANALYSIS**

This bill modifies the requirements for qualifying as a lowest responsible bidder or best value awardee for contracts for materials, goods, and services at the University of California (UC). Specifically, it:

- 1) Establishes a number of new requirements for bidders. Specifically it:
  - a) Requires a bidder to certify in writing to the UC that the bid includes a total employee compensation package, including fringe benefits, that is valued at a per-employee basis that does not undercut, by more than 5 percent, the average per-employee value of total compensation for employees at the UC who perform comparable work at the relevant campus, medical center, or laboratory, where the proposed work will be performed. In addition, it:
    - i) Applies these requirements specifically to contracts for building maintenance, cleaning, or custodial services, call center services, dining and food services, gardening, grounds keeping and plant nursery services, laborer services, mailroom services, parking, shuttle bus, truck driving, or transportation services, security services, storekeeper services, patient care technical employee services, patient billing services, medical transcribing services, patient escort services, or nursing assistant services.
    - ii) Exempts the application of these requirements to employees who are mentally or physically handicapped, or both, who have been issued a license for employment at less than minimum wage by the Industrial Welfare Commission.
    - iii) Exempts public works projects conducted by public agencies from these requirements.
  - b) Requires the UC to:
    - i) Include in its request for proposals a calculation which considers the criteria outlined in 1) above.
    - ii) Use all known cost escalators in the calculation to project the future rate of growth of average per-employee total compensation costs.
  - c) Requires a bidder to certify in writing that the bidder has not been found liable for violation of compensation, work hours, or working conditions related provisions of the Penal Code, or Labor Code, as specified, or any Wage Order Issued by the Industrial Welfare Commission for specified amounts, within the prior ten years.

- d) Establishes the notification of the University of California (UC) by the contractor of a finding of liability for violation of compensation, work hours, or working conditions related provisions of the Penal Code, or Labor Code, as specified, or any Wage Order issued by the Industrial Welfare Commission for specified amounts within the prior ten years as grounds for termination of the contract.
- e) Requires the bidder to provide the following to the UC:
  - i) Spreadsheets showing all applicable compensation and benefits, as specified, for each position and employee supplied to the University and the anticipated hours to be worked on a daily and weekly basis.
  - ii) An organization chart showing the bidder's supervisory structure.
  - iii) Any and all employee handbooks applicable to the contracted employees.
  - iv) Projections of gross and net revenues and itemized expenses for each of the first three years of the proposed contract.
- f) Requires a successful bidder , once commencing work for the UC, to:
  - i) Notify the UC of any changes to the information provided within 30 days of the change, as specified.
  - ii) Provide UC copies of notices provided to employees in compliance with existing labor code provisions outlining the obligations of the employer prior to the employees beginning UC campus work.
  - iii) By the 15<sup>th</sup> day of each month, provide UC with a monthly certified payroll report, as specified.
  - iv) Annually provide, by October 1, data showing compliance with wages, hours, and working conditions requirements of the Labor Code for each job classification working at any university location.
  - v) Annually provide, by October 1, an audited statement prepared and signed by a Certified Public Accountant showing work performed and gross and net revenues and itemized expenses.
- g) Declares the records provided by the bidder/contractor to be subject to public records act laws, as specified and authorizes the UC to redact any confidential information, as specified, and to delay response until after a bid process is complete, if applicable.

- 2) Beginning January 1, 2018, makes the \$100,000 threshold for competitive bidding of contracts for goods, materials and services to be performed applicable to any renewal or extension of an existing contract if it involves an expenditure of \$100,000 or more annually.
- 3) Makes findings and declarations that the UC has squandered public resources via contracting out to for-profit private contractors that charge significant administrative overhead.

## STAFF COMMENTS

- 1) ***Need for the bill.*** According to the author, this bill seeks to address the growing challenge to California of the use of contingent workers to replace employees and the consequential effect it has on wages and worker protections. This bill would require the UC, when evaluating bids for contract work, to evaluate the total employee compensation package and ensure that it does not undercut wages and benefits of existing university employees. According to the author, the UC serves as an anchor institution in the market in which it operates, and as a public institution, and the third-largest California employer, should adopt and promote policies that respect its employees and protect workers' rights.
- 2) ***Related Study.*** According to a 2012 study by the UC Berkeley Labor Center, *Temporary Workers in California are Twice as Likely as Non-Temps to Live in Poverty: Problems with Temporary and Subcontracted Work in California*, almost one-quarter of a million people worked in the temporary help services industry in California in 2010. These workers were slightly younger, more likely to be female, less likely to be white non-Hispanic, and less likely to have a high school diploma or GED than the average non-temp worker. These workers were also more susceptible to workplace illness and injury, earned less than their non-temp counterparts, and were less likely to get benefits. The report notes that lowered wages mean that these workers rely more on the state safety net than their direct-hire counterparts and that these employment arrangements undermine worker protections by allowing employers to avoid certain provisions of worker protection and making it difficult to enforce other protections. The report also notes that these employment relationships create downward pressure on wages.
- 3) ***UC's Fair Wage/Fair Work plan.*** In July 2015, the UC adopted a Fair Wage/Fair Work Plan. Under the Plan, the UC has established a minimum level of pay for employees to ensure that all UC workers are provided a fair wage with a goal of reaching a minimum wage of \$15 per hour on October 1, 2017. In addition, the UC reports that it is implementing annual compensation audits and interim audits, paid for by the contractor, to monitor wage and working conditions as well as compliance with federal, state, and UC workplace laws and policies for contracted employees working pursuant to contracts entered into or renewed after October 2015. The UC will also establish a phone hotline and central online system to report complaints directly to the Office of the President.

In light of the activities already planned as part of the University of California's (UC) Fair Wage/Fair Work Plan, is this bill necessary?

- 4) **Consequences?** This bill would increase the complexity of the bidding process for both the UC and potential bidders. It would likely result in an increase in UC's costs for procuring services and could potentially limit the pool of qualified bidders. The Committee may wish to consider:

What would be the impact on smaller businesses (particularly those which are disadvantaged or minority business enterprises, women business enterprises and disabled veteran business enterprises) wishing to contract with the UC?

How would these provisions affect the efforts of the University to respond to recent directives that the UC minimize its administrative costs and operate more efficiently in order to more cost effectively meet the state's teaching and research needs?

- 5) **Prior Legislation.** This bill is substantively similar to SB 376 (Lara, 2015) which was heard and passed by this Committee in April 2015, by a vote of 7-2. SB 376 was subsequently vetoed by the Governor, whose message read, in pertinent part:

***"It's worth noting that the University of California recently responded to criticisms of its wage and contracting practices with a plan to incrementally increase its minimum wage for both employees and contract workers, and a pledge to better oversee contracts generally.***

***The effort to provide increased compensation to those who work for UC - either directly or on a contract basis - is well-intentioned, but I'm not prepared to embrace the provisions of this bill.***

***I would caution the University, however, to provide a transparent accounting of its contracts and clearly demonstrate how the interests of all its lower paid workers are being protected."***

It is unclear whether the new provisions of this bill respond to the Governor's message.

## SUPPORT

American Federation of State County and Municipal Employees  
 California Federation of Teachers  
 California Labor Federation  
 California Teamsters Public Affairs Council

**OPPOSITION**

California Chamber of Commerce  
University of California

**-- END --**